

Message Text

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E.O. 11652: N/A

TAGS: BEXP, NATO, BE, MARR, GW

SUBJECT: DISQUALIFICATION OF AYDIN ENERGY SYSTEMS IN
PLA COMMUNICATIONS PROCUREMENT

REF: BONN 17335

1. AS INDICATED IN OUR REFTEL, WE QUOTE BELOW INFORMAL
ENGLISH TRANSLATION OF LETTER FROM DR. HARTWIG OF GERMAN
DEFENSE MINISTRY REGARDING ITS UNWILLINGNESS TO RECON-
SIDER AYDIN BID:

2. QUOTE: SUBJECT: INTERNATIONAL INVITATION TO BID FOR
PIA-COMMUNICATIONS:

TROPOSCATTER EQUIPMENT TRC 97 OF
THE ENERGY SYSTEMS, PALD ALTO, CAL., USA

DEAR SIRS:

THE MATTER HAS ONCE MORE BEEN STUDIED BY THE CONCERNED
OFFICE. EXAMINATION DISCLOSED THAT THE TROPOSCATTER
EQUIPMENT TRC 97 OFFERED BY THE ENERGY SYSTEMS COMPANY
IN TWO POINTS DOES NOT COMPLY WITH THE TECHNICAL SPECI-
FICATIONS (LASTENHEFT):

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1. THE EQUIPMENT IS NOT OF THE MODERN DESIGN NOW IN

USE (MODULE TECHNIQUE).

2. WITH REGARD TO THE FULL TRANSISTORIZATION THE INTEGRATED SWITCHING NETWORK IS MISSING THAT IS REQUIRED IN LINE WITH THE SPECIFICATIONS.

FOR THIS REASON THE OFFER OF THE ENERGY SYSTEMS COMPANY FOR THE TROPOSCATTER-PART IS TO BE EXCLUDED SINCE IT IS DIFFERING FROM THE SPECIFICATIONS (LASTENHEFT).

I REGRET NOT TO BE ABLE TO GIVE YOU A MORE FAVORABLE INFORMATION.

VERY TRULY YDURS

BY AUTHORITY

S/T/ DR. HARTWIG UNQUOTE.

HILLENBRAND

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